

BoSMA Visionary

Opportunities Foundation®

JULY 1, 2021 – JUNE 30, 2022

ANNUAL IMPACT REPORT



2023 CALENDAR



Dear friends,

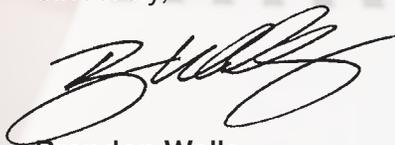
Lives have been changed.

That's right, over 800 lives were made better. These lives faced a loss of independence, fear and hopelessness. Your generosity to the Bosma Visionary Opportunities Foundation created light in a dark tunnel. Imagine not only facing blindness but the inability to care for your family, work or cook your next meal. But those challenges are faced head-on through the comprehensive programs offered at the Bosma Center for Visionary Solutions. Programs you helped fund changed lives for the better. But there is still much work to do and we need your help.

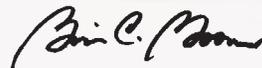
This has been an exciting year as we welcomed a new executive director, hosted fantastic events, and positively impacted the lives of so many. We can't thank you enough for your generosity.

This year we are excited to give you this calendar. Each month you will read about our programs and the lives changed. There are QR codes that link you to the opportunity to read more about a story. Additionally, each month includes a QR code you can scan to donate. Please consider making a gift. There is also a donation envelope enclosed. Be sure to make your gift before December 31 to take advantage of the tax benefits this year. Once again, we can't thank you enough for your generous spirit, and we can't wait to work together to continue our mission of creating opportunities for people who are blind.

Sincerely,



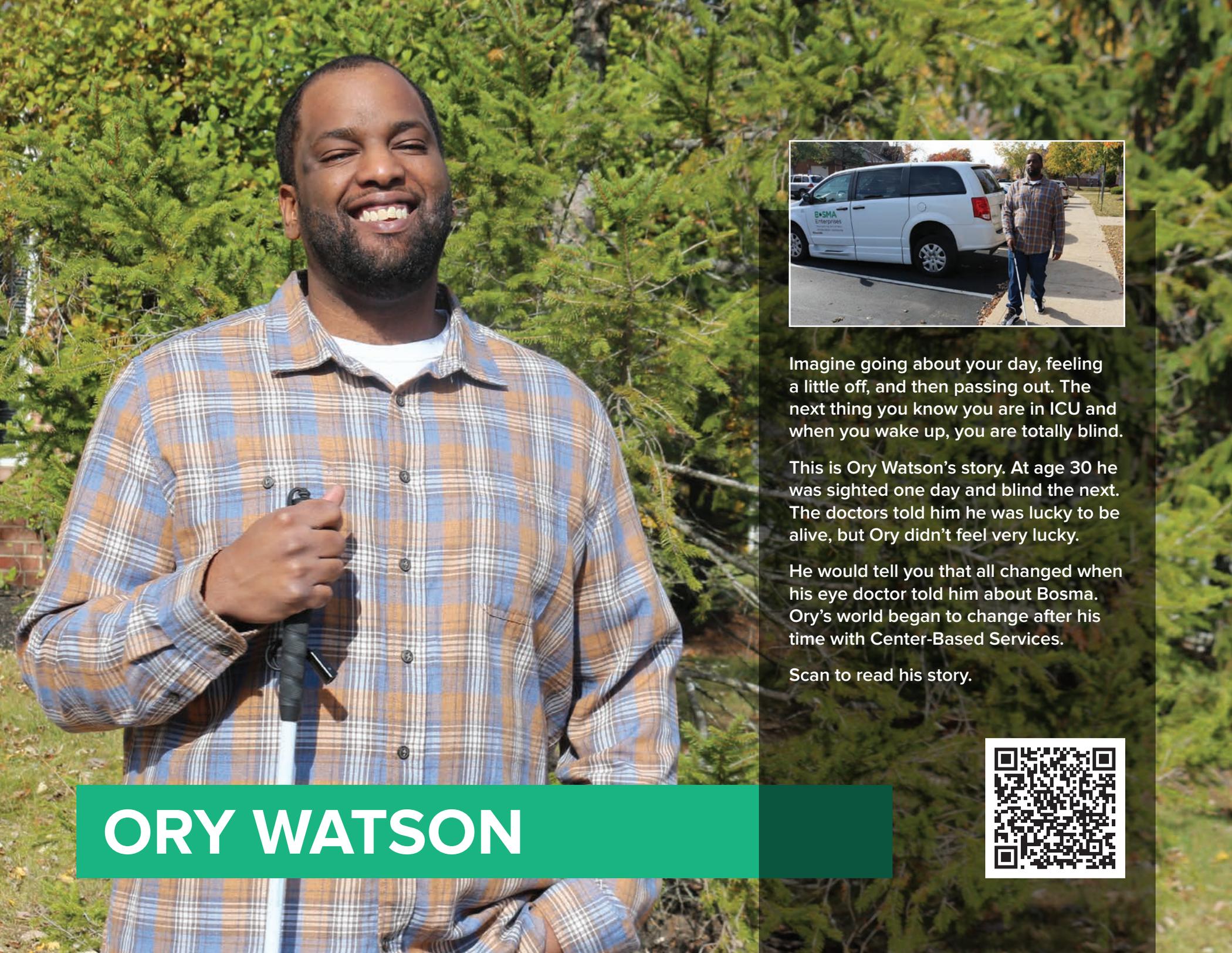
Brandon Wells
Executive Director
Bosma Visionary Opportunities Foundation



Brian Bosma
Chair
Bosma Visionary Opportunities Foundation
Board of Directors



| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|---|---|---------|-----------|----------|--------|----------|
| 1 <i>New Year's Day</i> SCAN TO DONATE  | 2 | 3 | 4 | 5 | 6 | 7 |
| 8 | 9 | 10 | 11 | 12 | 13 | 14 |
| 15 | 16 <i>Martin Luther King, Jr. Day</i> | 17 | 18 | 19 | 20 | 21 |
| 22 | 23 | 24 | 25 | 26 | 27 | 28 |
| 29 | 30 | 31 | | | | |



Imagine going about your day, feeling a little off, and then passing out. The next thing you know you are in ICU and when you wake up, you are totally blind.

This is Ory Watson's story. At age 30 he was sighted one day and blind the next. The doctors told him he was lucky to be alive, but Ory didn't feel very lucky.

He would tell you that all changed when his eye doctor told him about Bosma. Ory's world began to change after his time with Center-Based Services.

Scan to read his story.

ORY WATSON



| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|---|---------------------------|---------|-----------|----------|--------|----------|
|  | | | 1 | 2 | 3 | 4 |
| | | | 5 | 6 | 7 | 8 |
| 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| 19 | 20 <i>Presidents' Day</i> | 21 | 22 | 23 | 24 | 25 |
| 26 | 27 | 28 | | | | |

Bosma Center for Visionary Solutions

COMMUNITY-BASED SERVICES



TO-YOUR-DOOR COMMUNITY-BASED PROGRAMS

Sometimes the simple logistics of getting from one place to another can prevent people who are blind or visually impaired from getting the help they so desperately need. Bosma's community-based programs were developed specifically for Hoosiers who are visually impaired to receive the training needed for a better quality of life.

Our specialized services include practical tools and support to help our clients live safely, with confidence and freedom. Bosma instructors provide vision assessments, introduction to low vision aids, supportive counseling, and in-home custom training, all at little or no cost.



| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|--------|--------|---------|-----------|----------|--------|----------|
|--------|--------|---------|-----------|----------|--------|----------|

| | | | | | | |
|--|----|----|----|----|----|----|
|  <p>SCAN TO DONATE</p> <p>INDIANA DISABILITY AWARENESS MONTH</p> | | | 1 | 2 | 3 | 4 |
| 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| 26 | 27 | 28 | 29 | 30 | 31 | |



It's hard to talk with Linda Dagey and not feel better about life.

Linda has genetic-grade glaucoma with no sight in her right eye and diminishing sight in the left, yet she sees the world so clearly.

Linda graduated college in June of 2010 with a degree in psychology and addictions counseling and in July, "the snow" came. Her glaucoma was getting worse. After consulting with physicians, she had surgery and her vision improved for about a year. A series of health issues followed, but her life turned around with a knock on the door.

Scan to read Linda's story.



LINDA DAGEY

| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|--------|--------|---------|-----------|----------|--------|----------|
|--------|--------|---------|-----------|----------|--------|----------|

SCAN TO
DONATE



| | | | | | | |
|----|----|----|----|----|----|----|
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| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 |
| 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| 30 | | | | | | |

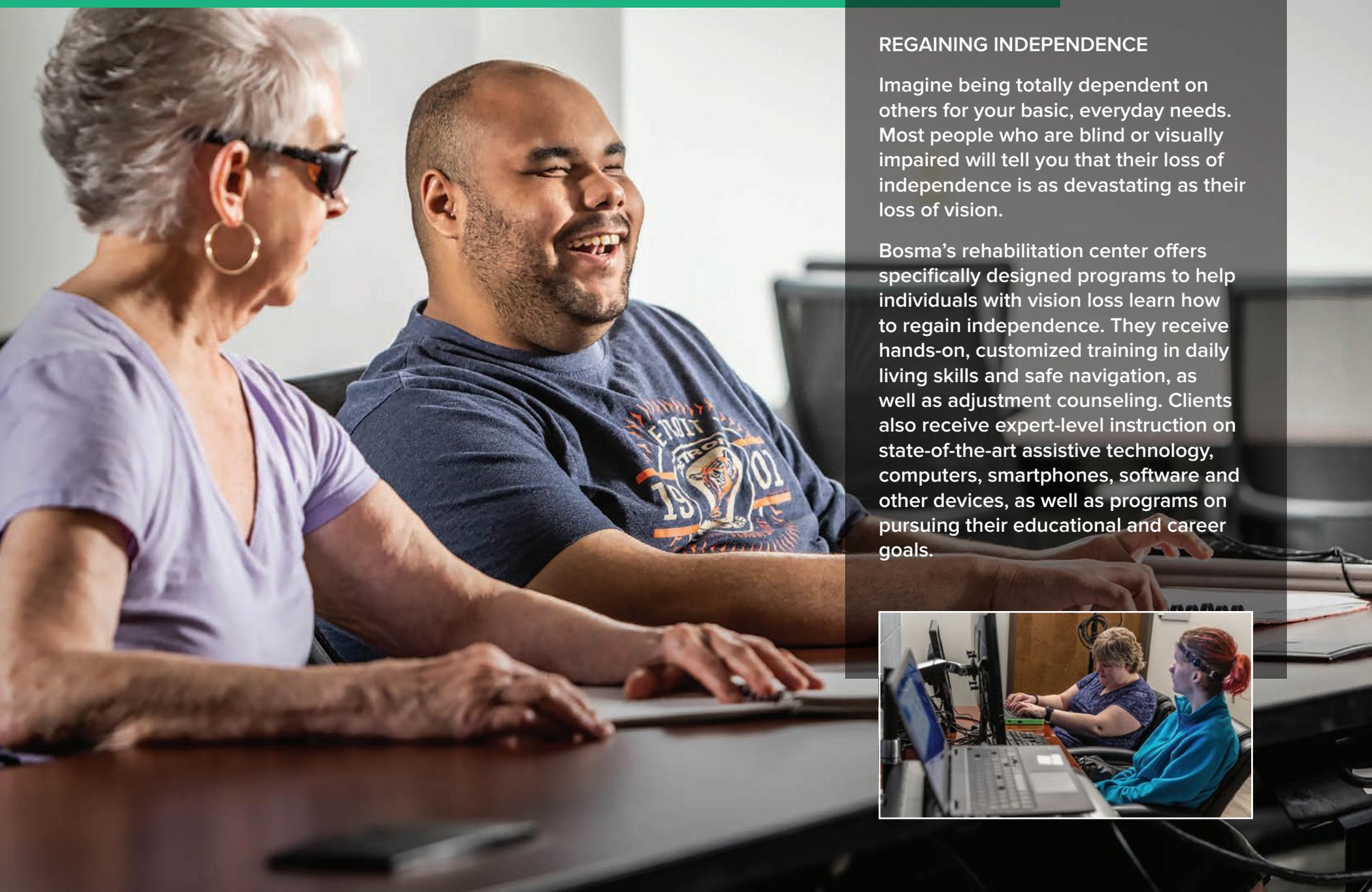
BOSMA
Visionary

Opportunities Foundation®

APRIL 2023

Bosma Center for Visionary Solutions

CENTER-BASED SERVICES



REGAINING INDEPENDENCE

Imagine being totally dependent on others for your basic, everyday needs. Most people who are blind or visually impaired will tell you that their loss of independence is as devastating as their loss of vision.

Bosma's rehabilitation center offers specifically designed programs to help individuals with vision loss learn how to regain independence. They receive hands-on, customized training in daily living skills and safe navigation, as well as adjustment counseling. Clients also receive expert-level instruction on state-of-the-art assistive technology, computers, smartphones, software and other devices, as well as programs on pursuing their educational and career goals.



| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|--|------------------------|---------|-----------|----------|--------|----------|
| SCAN TO DONATE  | 1 | 2 | 3 | 4 | 5 | 6 |
| | 7 | 8 | 9 | 10 | 11 | 12 |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 |
| 28 | 29 <i>Memorial Day</i> | 30 | 31 | | | |



Joel Taulbee was diagnosed with retinitis pigmentosa at age 14, and by age 30 was deemed legally blind, had to quit his job as a medical assistant and stop driving.

“At 35, I was living at home with my parents and seeing a therapist who connected me to Bosma. My vision was declining, and I didn’t want to continue to rely on my family to do things for me. I wanted my independence,” he said.

Thanks to Bosma’s Business Enterprise Program, today Joel is not only living independently but is also the proud owner of his own successful business.

Scan to read more.

A large photograph of Joel Taulbee in the foreground, wearing a black hoodie with a green fish graphic, a black cap, and a grey backpack. He is holding a white cane in his right hand and has an ID badge around his neck. The background shows a parking lot with several vehicles and utility poles under an overcast sky.

JOEL TAULBEE

| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|--------|--------|---------|-----------|----------|--------|----------|
|--------|--------|---------|-----------|----------|--------|----------|



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| | | | | 1 | 2 | 3 |
| 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 18 | 19 <i>Juneteenth</i> | 20 | 21 | 22 | 23 | 24 |
| 25 | 26 | 27 | 28 | 29 | 30 | |

Bosma Center for Visionary Solutions

ADULT EMPLOYMENT SERVICES

BOSMA MEANS BUSINESS

Just because a person has lost their vision does not mean they have lost their desire to earn a living to support themselves and their family. Bosma provides job training, vocational skills, and career coaching to ensure our clients over age 18 are fully prepared to enter today's workforce.

After training, our team works with clients to locate viable job opportunities. In addition, we work with employers to answer questions and to help clients with their transition to their new workplace.



| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
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SCAN TO
DONATE

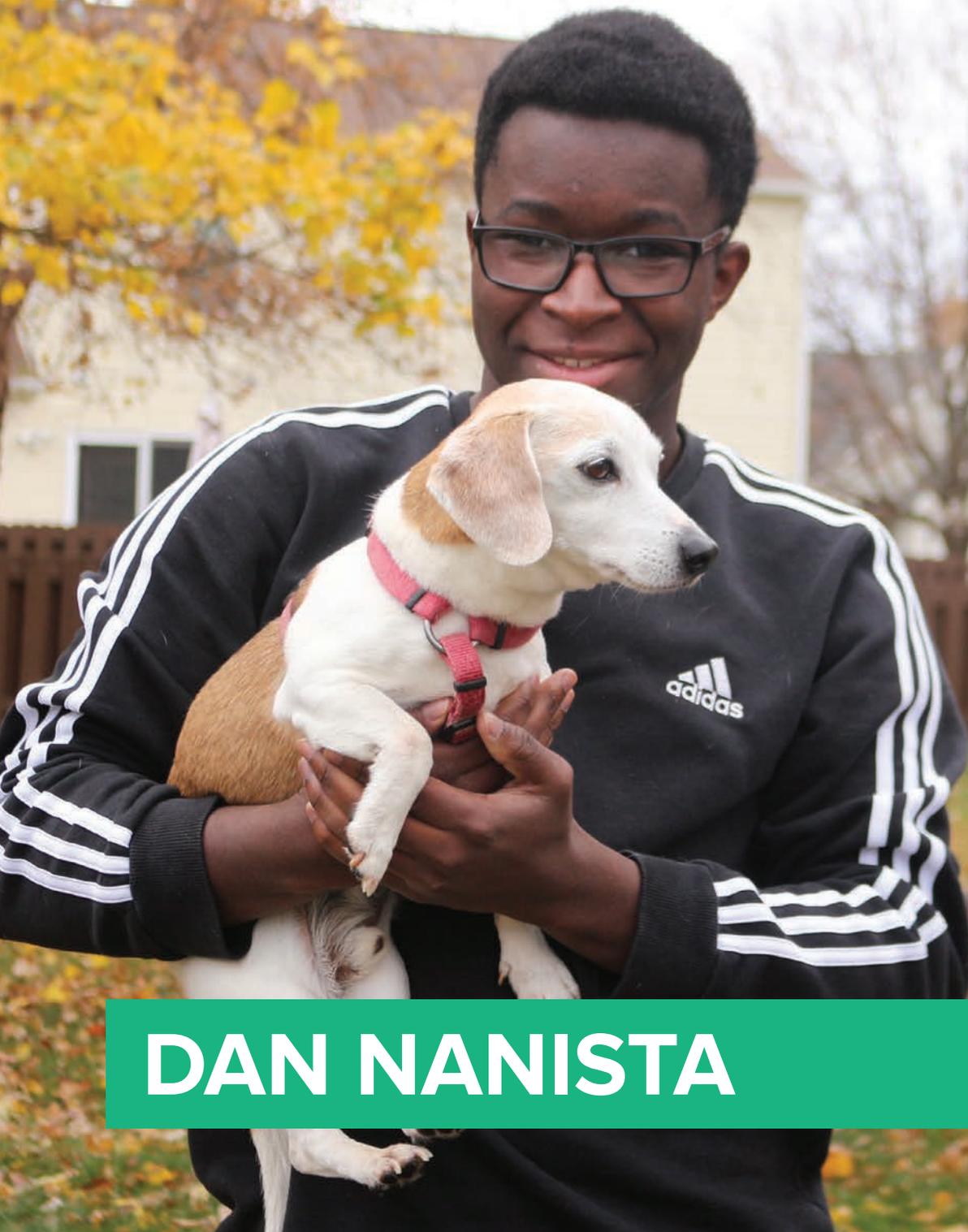


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|----|----|---------------------------|----|----|----|----|
| | | | | | | 1 |
| 2 | 3 | 4 <i>Independence Day</i> | 5 | 6 | 7 | 8 |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 |
| 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| 30 | 31 | | | | | |

BOSMA
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Opportunities Foundation®

JULY 2023



Dan Nanista is like most other 18-year-olds...eager to graduate high school and busy making plans for his future. But Dan has to work a little harder for the things other kids take for granted. He was born with Optic Nerve Hypoplasia, a vision issue some refer to as dancing eyes.

When Dan's vision therapist recommended Bosma's Student Training Employment Program (STEP), he wanted no part of it. "I felt like I already had everything I needed," he explained. But the therapist, along with Dan's mom, pushed him to go outside his comfort zone.

And he is so glad they did.

Scan to read
Dan's story.



DAN NANISTA

| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|--------|--------|---------|-----------|----------|--------|----------|
| | | 1 | 2 | 3 | 4 | 5 |
| 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| 27 | 28 | 29 | 30 | 31 | | |





GAIN THE JOB SKILLS NEEDED POST-GRADUATION

Many young people have difficulty finding their first job with no experience or work skills. Imagine being blind or visually impaired as well. Bosma's Youth Employment Services program helps our clients develop valuable life skills and offers them the training needed to find and keep a job.

We provide pre-employment transition services to prepare students to look for their first job by exposing them to individualized quality experiences such as career exploration, networking with successful adults who are blind or visually impaired, internships with local businesses, assistance with finding scholarships and more.

Bosma Center for Visionary Solutions

YOUTH EMPLOYMENT SERVICES

| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|--------|--------|---------|-----------|----------|--------|----------|
|--------|--------|---------|-----------|----------|--------|----------|

| | | | | | | |
|----|--------------------|----|----|----|----|----|
| | | | | | 1 | 2 |
| 3 | 4 <i>Labor Day</i> | 5 | 6 | 7 | 8 | 9 |
| 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| 24 | 25 | 26 | 27 | 28 | 29 | 30 |



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SEPTEMBER 2023



Caleb Duerr comes from a family who knows about vision loss. Caleb, his twin brother, and his mom all have retinitis pigmentosa.

Although still sighted, Caleb's vision has been declining. At age 21, he had to make some life decisions. He knew he wanted a job that would require computer skills. He also knew his ability to get around was starting to become an issue.

Caleb was also having a rough time personally. "I was going through an identity crisis. I felt like there was something wrong with me...I just wasn't clicking," he explained.

Then, Caleb contacted Bosma and life changed.

Scan to read
Caleb's story.



CALEB DUERR

| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|---|-----------------------|---------|---|----------|--------|----------|
| 1 SCAN TO DONATE  | 2 | 3 | 4 | 5 | 6 | 7 |
| 8 | 9 <i>Columbus Day</i> | 10 | 11 | 12 | 13 | 14 |
| 15 <i>White Cane Safety Day</i> | 16 | 17 | 18 | 19 | 20 | 21 |
| 22 | 23 | 24 | 25 | 26 | 27 | 28 |
| 29 | 30 | 31 | NATIONAL DISABILITY EMPLOYMENT AWARENESS MONTH | | | |



SALESFORCE ADMINISTRATOR TRAINING

TRAINING FOR HIGH-TECH CAREERS

Bosma regularly hosts a 16-week training program to prepare people with disabilities to become Salesforce Administrators. This innovative course is taught virtually by a certified Salesforce Administrator who is blind and a Salesforce consultant with nine certifications and real-world experience. This exciting tech sector opportunity is a high-demand, high-paying career with jobs available all over the country.

Salesforce is the world's #1 customer relationship management (CRM) platform. Salesforce Administrators specialize in Salesforce's suite of CRM products. Typically, they are employed by corporations to provide Salesforce system administration, train staff on Salesforce products, and maintain sales databases. Salesforce admins' salaries average \$70,000+ a year.

| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
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|  | | | 1 | 2 | 3 | 4 |
| | | | 5 | 6 | 7 | 8 |
| 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| 19 | 20 | 21 | 22 | 23 <i>Thanksgiving</i> | 24 | 25 |
| 26 | 27 | 28 | 29 | 30 | | |

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NOVEMBER 2023

Bosma Center for Visionary Solutions

2021-22 COMMUNITY IMPACT

Total number of clients served:

882

Community-Based Services:

566

Community Employment Services:

128

Center-Based Services:

188

DINING IN THE DARK AUGUST 2021

Once again, we returned to the JW Marriott and, for the first time since the pandemic, with a full crowd. It was wonderful to see everyone dressed in their best island chic apparel as we went to Independence Island. Hundreds gathered to raise funds for programs that bring independence to hundreds of people who are blind each year.

BOSMA VISIONARY GOLF CLASSIC JUNE 2022

We were excited to return to the prestigious Sagamore Club for a great day of fun and friends on the links. This incredibly successful annual fund raiser creates so many opportunities for people who are blind or visually impaired. Not only did golfers experience a challenging course, but they participated in activities that demonstrated the importance of the training programs offered at the Bosma Center for Visionary Solutions.

HASBROOK AWARD EVENT MARCH 2022

The annual Hasbrook breakfast, held at the Dallara Indycar Factory, honors people and organizations who make the world a better place for others, no matter their ability. The event featured a panel discussion with Dr. Jing Xu, research associate at Envision Research Institute; Clayton Nicholas, associate director and co-founder of the Transportation Autonomous and Systems Institute (TASI) at IUPUI; and James Michaels, Bosma vice president of program services. The experts led a lively discussion on the state of autonomous technology and how these vehicles could impact the lives of people with disabilities. We were also honored to present these awards at this year's event:

Legislator of the Year:
Representative Doug Miller

Thomas C. Hasbrook Award:
Thomas Zampieri

Community Partner of the Year:
CoasterStone

Volunteer of the Year:
Degree of Honor



| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
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SCAN TO
DONATE



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|----|---------------------|----|----|----|----|----|
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| 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| 24 | 25 <i>Christmas</i> | 26 | 27 | 28 | 29 | 30 |
| 31 | | | | | | |

BOSMA
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Opportunities Foundation®

DECEMBER 2023



**THANK
YOU!**



Scan to see a list of donors who supported the Bosma Visionary Opportunities Foundation last year.

BOSMA VISIONARY OPPORTUNITIES FOUNDATION FINANCIAL REPORT

FISCAL YEAR JULY 2021-JUNE 2022

Contributions:

| | | |
|---------------------------------------|------------|--------------------|
| Direct Public Support | \$ 184,788 | |
| Bosma Enterprises — In-kind Donations | 746,000 | |
| | | \$ 930,788 -173.2% |

Special Events:

| | | |
|----------------------------------|-----------|----------------|
| Special Events Revenue | 331,011 | |
| In-kind Donations | 9,354 | |
| Less: Direct Donor Benefit Costs | (177,086) | |
| | | 163,279 -30.4% |

Other Revenue:

| | | |
|-------------------|-------------|--------|
| Investment Income | (1,631,459) | 303.6% |
|-------------------|-------------|--------|

| | | |
|-----------------------|------------------|---------------|
| TOTAL REVENUES | (537,392) | 100.0% |
|-----------------------|------------------|---------------|

| | | |
|------------------------|---------|-------|
| Program Services | 231,948 | 21.3% |
| Management and General | 103,747 | 9.5% |
| Fundraising | 755,494 | 80.4% |

| | | |
|-----------------------|---------------------|---------------|
| TOTAL EXPENSES | \$ 1,091,189 | 111.2% |
|-----------------------|---------------------|---------------|

| | |
|-------------------------------|-----------------------|
| INCREASE IN NET ASSETS | \$ (1,628,581) |
|-------------------------------|-----------------------|

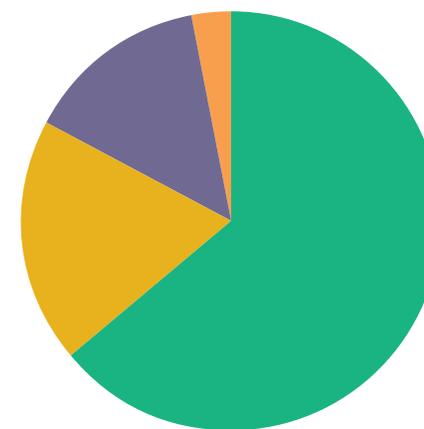
STATEMENT OF FINANCIAL POSITION

| | |
|---------------------|----------------------|
| TOTAL ASSETS | \$ 11,940,409 |
|---------------------|----------------------|

| | |
|-------------|------------|
| Liabilities | 93,591 |
| Net Assets | 11,846,818 |

| | |
|---|----------------------|
| TOTAL LIABILITIES AND NET ASSETS | \$ 11,940,409 |
|---|----------------------|

FUNDRAISING REPORT



| | |
|-------------------|-----|
| Events | 64% |
| Grants | 19% |
| Individual Giving | 14% |
| Corporate Giving | 3% |

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bosma.org/foundation