

# BOSMA ENTERPRISES AND AFFILIATES

## FINANCIAL REPORT 2022

### Organizational Employment Revenue:

|  |                |            |       |
|--|----------------|------------|-------|
| Revenues                               | \$ 114,073,780 |            |       |
| Less: Cost of Goods Sold               | (85,141,276)   |            |       |
| Organizational Employment Revenue, Net |                | 28,932,504 | 99.6% |

|                                |  |           |      |
|--------------------------------|--|-----------|------|
| Rehabilitation Service Revenue |  | 1,239,629 | 4.3% |
|--------------------------------|--|-----------|------|

### Other Support Revenue:

|                                  |           |         |      |
|----------------------------------|-----------|---------|------|
| Special Event Revenue            | 331,011   |         |      |
| In-kind Donations                | 9,354     |         |      |
| Less: Direct Donor Benefit Costs | (177,086) |         |      |
|                                  |           | 163,279 | 0.6% |

|                          |  |         |      |
|--------------------------|--|---------|------|
| Contributions and grants |  | 389,496 | 1.3% |
|--------------------------|--|---------|------|

|               |  |             |       |
|---------------|--|-------------|-------|
| Other Revenue |  | (1,676,774) | -5.8% |
|---------------|--|-------------|-------|

|                       |  |                   |               |
|-----------------------|--|-------------------|---------------|
| <b>TOTAL REVENUES</b> |  | <b>29,048,134</b> | <b>100.0%</b> |
|-----------------------|--|-------------------|---------------|

|                  |  |           |       |
|------------------|--|-----------|-------|
| Program Services |  | 9,564,960 | 51.1% |
|------------------|--|-----------|-------|

|                        |  |           |       |
|------------------------|--|-----------|-------|
| Management and General |  | 8,518,862 | 45.5% |
|------------------------|--|-----------|-------|

|             |  |         |      |
|-------------|--|---------|------|
| Fundraising |  | 649,860 | 3.4% |
|-------------|--|---------|------|

|                       |  |                   |               |
|-----------------------|--|-------------------|---------------|
| <b>TOTAL EXPENSES</b> |  | <b>18,733,682</b> | <b>100.0%</b> |
|-----------------------|--|-------------------|---------------|

|                               |                      |
|-------------------------------|----------------------|
| <b>INCREASE IN NET ASSETS</b> | <b>\$ 10,314,452</b> |
|-------------------------------|----------------------|

### STATEMENT OF FINANCIAL POSITION

|                     |                       |
|---------------------|-----------------------|
| <b>TOTAL ASSETS</b> | <b>\$ 103,344,540</b> |
|---------------------|-----------------------|

|             |            |
|-------------|------------|
| Liabilities | 10,723,721 |
|-------------|------------|

|            |            |
|------------|------------|
| Net Assets | 92,620,819 |
|------------|------------|

|   |                       |
|---|-----------------------|
| <b>TOTAL LIABILITIES AND NET ASSETS</b> | <b>\$ 103,344,540</b> |
|---|-----------------------|